

Looking for your career within the swine industry?

You've come to the right place.

No matter the educational level or prior experience, there's a place for everyone within the swine industry. In this Swine Career Guide we'll break down job opportunities within the swine industry and help you determine what position may be a best fit for your qualifications and interests.

PLEASE REFERENCE THE FOLLOWING KEY THROUGHOUT THIS SWINE CAREER GUIDE:



= Barn Specific Position



= Industry Specific Position

PCM = Preferred Capital Management Specific Position

Entry-Level Positions

Are you a high school graduate looking to kickstart your career in the pork industry? If you've received your high school diploma or GED, take into consideration the following positions:

FEED DELIVERY DRIVER

Play a key role in swine industry logistics as you hit the road as a feed delivery driver. You must have a Class A CDL to obtain this position. Deliver feed safely and efficiently as you keep a record of transportation logs, ensure proper upkeep and inspections are performed on vehicles and trailers, and deliver quality pre-inspected feed products to area swine operations.

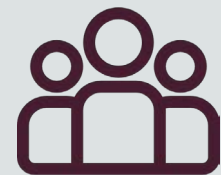
GENETIC TRANSFER CENTER SPECIALIST

Have interest in swine genetics? As a Genetic Transfer Center Specialist, you'll work and care for artificial insemination (A.I.) boars on a daily basis to ensure there is enough semen supply for area sow barns. Not only will you care for A.I. boars, you'll also follow A.I. lab procedures in measuring the quality of boar semen.

The Midwest is home to the
**"Heartland of
Pork Production"**



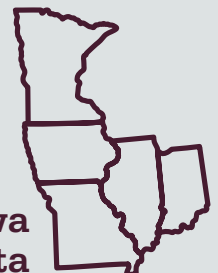
The pork industry
supports nearly
610,000+
jobs across the nation.*



There are over
66,000+
total pork
producers in
the U.S.*

Top **5** states
in pork
production
are:**

- ① **Iowa**
- ② **Minnesota**
- ③ **Illinois**
- ④ **Missouri**
- ⑤ **Indiana**



PIG PRODUCTION TECHNICIAN *PM*

Interested in specializing in daily pork production activities within a swine farrowing or gestation department? This may be the position for you! This position involves working in an agricultural environment with continuous hands-on interaction with swine and regular structured routines.

SWINE TRUCK DRIVER

Similar to the Feed Delivery Driver position, as a Swine Truck Driver you must obtain a Class A CDL. These drivers transport all areas of the swine industry from sow barns, wean to finish and hogs ready for market. Swine truck drivers must receive their Transportation Quality Assurance (TQA) certification - don't sweat it! Preferred Capital Management helps drivers obtain their TQA certifications.

Mid-Level Positions

Did you receive your Associates Degree or Bachelor's Degree? Consider any of the "Entry-Level Positions" listed above, as well as the following positions:

ACCOUNTING SPECIALIST *PM*

Perform general accounting, data entry, analysis and reporting as an Accounting Specialist. Ensure all accounting records are accurate and report any discrepancies to management. Work closely with barn managers to enter swine facility movement, and feed mills, in regards to price and feed availability.

ENVIRONMENTAL SERVICES MANAGER *PM*

As an Environmental Services Manager you'll oversee current and future environmental projects, laws concerning permitting compliance and other regulations for land, air and water affected by swine facilities. Implement environmental programs in various swine production businesses and work as the expert for employees and community members regarding environmental practices and regulations regarding swine facilities.

HUMAN RESOURCES MANAGER *PM*

Enjoy working with the public and helping others find their career within the swine industry? Consider a position as a Human Resources Manager where you'll perform job screenings, hire qualified candidates, communicate with employees and patrons, attend a variety of trade shows, and develop various marketing strategies and materials including social media and creative content.

GILT SELECTION MANAGER

Have an eye for quality gilts? Maybe you took a livestock judging class or have had experience on your own farm. As a Gilt Selection Manager, you'll ensure quality gilts are selected for breeding, market and culls. You'll work with area health supervisors to ensure proper site testing is completed, gilts are properly transported, and perform Pork Quality Assurance (PQA) testing from various laboratory swabs.

MARKET HOG BUYER

Have an eye for quality pork? As a Market Hog Selector you'll ensure quality finisher hogs are selected for market by reviewing and grading their weight, health and body consumption. You'll identify when market hogs are ready to be sold or moved to the appropriate production facility. You will also communicate between employees and the processing facility to ensure all loads arrive on time and are checked for quality.

NURSERY PRODUCTION MANAGER

Take a region of swine facilities to the next level, and ensure all standard operating procedures are followed as a Nursery Production Manager. Evaluate, identify, diagnose, and respond to health, environmental and nutritional requirements of swine. As a Nursery Production Manager you will help area facilities reach their goals by implementing strategic timelines needed to reach these goals.

REGIONAL PRODUCTION MANAGER *PM*

Work closely with swine producers, and provide support and industry expertise as a Swine Resource Representative. Work to improve customer relations and expand clientele relationships to the surrounding areas. If you're a people person, and have the ability to successfully multitask and manage time and projects, this is the position for you.

REPAIR AND MAINTENANCE TECHNICIAN *PM*

If you have a constant urge to fix things, and are passionate about the swine industry - become a Repair and Maintenance Technician! Repair technology and barns of area swine facilities, review work orders, and schedule on-site repair and maintenance visits.

SWINE RESOURCE MIXING SPECIALIST

Interested in the medical side of swine production? Consider a position as a Swine Resource Mixing Specialist. Here, you'll calculate and mix vaccines for a range of swine producers, coordinate vaccine orders and the logistics/shipments of these orders.

SWINE SALES SPECIALIST

A problem-solver's dream job! As a Swine Sales Specialist you'll help area swine producers determine solutions regarding their barns health, and productivity. Partner with area swine producers to develop strong mutually beneficial relationships. You will have the opportunity to attend trade shows and networking events to widen your list of clientele and industry connections.

SWINE SITE CONSTRUCTION SUPERVISOR

As a Swine Site Construction Supervisor you will oversee all swine confinement construction projects, manage contractors and subcontractors, lead project fulfillment teams and facilitate supply and logistics regarding building materials. Ensure all deadlines and goals are met regarding the project and facilitate communication between the business/owner of the confinement building.

SWINE UNIT ASSISTANT MANAGER *PM*

Work alongside the Swine Unit Manager as a Swine Unit Assistant Manager and oversee all daily operations performed in a sow facility. Duties range from all aspects of staff management, to pig production and facility upkeep. It is imperative that the Swine Unit Assistant Manager understands what the keys are to make a unit successful, and is able to communicate effectively with team members.

SWINE UNIT MANAGER *PM*

Similar to the Swine Unit Assistant Manager position above, as a Swine Unit Manager you'll oversee all daily operations performed in your managed sow facilities. Duties range from all aspects of staff management, to pig production and facility upkeep. For this position, strong leadership and communication skills are a must. As a Swine Unit Manager you'll be the communication link between the swine facility management company and the employees working within your facilities.

VET TECHNICIAN

As a Vet Technician, you'll work alongside a certified Veterinarian to help identify the source of diseases in swine within all growth stages. Not only will you work hands-on with swine, but you'll build relationships with area swine managers and owners to build a trusted relationship for their operation. As a Vet Technician you will develop on-farm health programs fit for each manager/owner's barns to become a certified Pork Quality Assurance (PQA) advisor.

High-Level Positions

Did you receive your Master's Degree regarding pork production? Consider any of the "Entry-Level Positions" and "Mid-Level Positions" listed above, as well as the following positions:

SWINE NUTRITIONIST

Oversee the nutritional department of swine facilities from sow farms, to wean to finish operations, as a Swine Nutrition Specialist. Qualified candidates will have a Master's Degree in Animal Nutrition or Swine Nutrition. This person manages various nutritional ingredient databases, works with feed formulation software, and reviews nutrient specifications by both genetic suppliers and industry specialists.

SWINE VETERINARIAN

Passionate about the swine industry and enjoy working with swine of all growth stages? Become a Swine Veterinarian! You'll provide on-site visits to diagnose key diseases and issues within barn managers facilities. You will also provide insight regarding health-related programs and Pork Quality Assurance (PQA) initiatives.



What's Next?

For more information regarding a career within the swine industry, please contact a member of the Preferred Capital Management team by calling **(507) 238-4495**. We can help identify which career path may be best suited for you.